

G club

The G Club magazine from greenwood

APRIL 2023

Planting for
the changing
environment

CLIENT FOCUS

The benefits of
being flexible

NURSERY FOCUS

Highleigh

A focus on the
Finance Team

PLANT FOCUS

GREENWOOD COMMUNITY
Steyning For Trees

Phormiums

greenwood Choice

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Fresh Acres Nurseries
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Walberton
BN18 0AS



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Greenwood has been shortlisted for Trade Nursery of the Year in the Pro Landscaper Business Awards 2023!

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Introducing new, high-tech equipment to our nursery



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Phormium:
A handsome grass with architectural interest



The benefits of Gclub



We are pleased to highlight the benefits of G Club, our client loyalty programme that recognises and rewards our clients. The table below details the exclusive Gold, Silver and Bronze tier benefits - including bonus credits, complimentary and enhanced delivery service, and for some clients, a complimentary trip to Greenwood Holland. On top of the G Club rewards, you will benefit from excellent service from the dedicated G Team; access to our innovative tools, like the Tender Tool; private tours of Fresh Acres HQ on request; and opportunities for continued professional development through the Greenwood Academy.

| |  |  |  |
|---|---|---|--|
| Credit bonus based on quarterly spend | 3% Credit bonus | 2% Credit bonus | 1% Credit bonus |
| Complimentary delivery | all orders over £500 | all orders over £750 | all orders over £1000 |
| Hiab, Moffett, FORS, and split deliveries (chargeable) | • | • | • |
| Dedicated G Team | • | • | • |
| Access to Tender Tool | • | • | • |
| Fresh Acres HQ tour | • | • | • |
| Consultation and advice | • | • | • |
| Greenwood Academy CPD | • | • | • |
| Bespoke photography (on request) | • | • | × |
| Complimentary trip to Holland (two people, once a year) | • | × | × |
| Sustainability and community partnering | • | × | × |
| Annual Business Planning Session | • | × | × |

Business Updates

Greenwood has been shortlisted for Trade Nursery of the Year in the Pro Landscaper Business Awards 2023!

We are delighted to be shortlisted for this award and are looking forward to the awards ceremony that is being held at Old Billingsgate in London on Friday 21st April. It's lovely to see that so many of our clients are also up for awards so we hope to see you there!



Greenwood Strategy Day 2023



At the end of January, the Leadership team held a G Team Company Update meeting at Arundel Wetland Centre for the Office team, Nursery Managers, and Supervisors. Greenwood's vision for the next five years was presented including big plans to expand our Purchasing, Operations and Dispatch departments. Our vision for the next five years includes maintaining our position as leaders in sustainability, introducing more automated and 'lean working' processes into our operations, improving our office and nursery facilities and maximising the health of our plants. An effortless client experience is at the centre of everything we do. Some organisational changes were announced, including Melanie Asker being promoted to Managing Director as Glenn Devenish moves into a CEO role. Tom Wozniak is now Premises and Facilities Director and Karolina Forgacz is Production Director.

Client satisfaction survey

We recently invited our clients to take part in a client satisfaction survey and the feedback was very encouraging. The results showed that 68% of our clients rate their client experience as 'excellent', with 70% of clients as Greenwood 'promoters' giving us an official Net Promoter Score of 63 (the average for B2B organisations is 25-33). Of course, there is always room for improvement so we will be actioning some of the suggestions made by our clients. A big congratulations goes to Jake from Panoramic Landscapes who won our luxury hamper prize draw!

G Team Focus: Hayley Presley



Hayley has been at Greenwood for four years as a core member of the finance team. She handles non-plant purchasing for the business and works on both sides of accounts—receivable and payable. Hayley aims to ensure payments

are received on time and that payments to suppliers are made promptly. Hayley is proud of the hard work she has put into improving the financial positions of our clients' accounts over the past 12-18 months.

Our sustainability journey

We are working hard to continually improve our green credentials. We have ordered a new water tank for Highleigh nursery, and have another one planned for Maple Tree nursery – these will bring us closer to our goal of being 100% water self-sufficient. We have installed two charging points for electric vehicles in the Fresh Acres car park and we are seeking quotes for solar panels at Fresh Acres so that we can run the office, nursery, and dispatch area on renewable energy. To reduce the amount of plastic wrap we use, we are trialling trolley jackets for plants being transported to Greenwood Choice.

Nursery Focus Highleigh Nursery



Highleigh joined the Greenwood family of nurseries in 2020 and the Chichester based site is made up of 29 acres of polytunnels, greenhouses and outdoor growing space—making it our largest nursery.

Highleigh's main speciality is the production of key evergreen specimens in 5, 7.5 and 10L sizes.

I have been leading the team as Nursery Manager at Highleigh since 2020, and thoroughly enjoy the challenge that comes with working on a very busy site. Being Greenwood's largest outdoor area, Highleigh is a particularly challenging site and requires

dedication as the team are working in all weathers throughout the year. With the highly automated potting machine and conveyer system, we get to see every stage of plant production—starting from potting, right the way through to dispatching to our clients.

We have seven acres of Haygrove polytunnels at Highleigh nursery. Block D is our largest polytunnel and it contains an impressive 60,000 7.5L plants, including varieties such as *Elaeagnus x ebbingei*, *Photinia x fraseri*, *Brachyglottis 'Sunshine'*, and *Choisya ternata*



'Sundance'. A number of our polytunnels have SunSmart green covers installed for shade loving plants, such as *Viburnum* and ferns. These polytunnel covers mimic the shade of a forest canopy and prevent plants becoming tall and leggy as they search for light.

Since October last year, Highleigh nursery has been a part of Greenwood's peat-free trials, and we are currently growing around 57,000 5L plants in peat-free growing media. *Skimmia japonica* 'Fragrant Cloud', *Griselinia littoralis*, and *Calamagrostis x acutiflora* 'Karl Foerster' are just a few of the varieties we are trialling at Highleigh. With sustainability being a big

focus for Greenwood, we aim to become as self-sufficient with water as possible. At Highleigh, we have a large 85,000 litre water tank, alongside two sophisticated wells which collect surface water to pump into the tank. This year we have plans to add another water tank to the site, to enhance our water collection measures further.

Just made this a bit more client friendly:

As part of Greenwood's Every Plant Matters staff bonus scheme, the team got involved in their first 90 day incentive game from August to October, that was successfully completed and rewarded with a BBQ. We have also enjoyed the challenge of our second incentive game, that ran from January to March, where targets were set for specific areas of the nursery. I'm incredibly proud of the team at Highleigh nursery and am pleased to be working alongside reliable and hardworking individuals.

- Emilia Tinkler
Highleigh Nursery Manager



Planting for the changing environment



Lavandula angustifolia
'Munstead'

flowering times, and this places particular pollinators at a higher risk of extinction. The decline in species population has a knock-on effect on others; we are currently in a biodiversity crisis as the world is rapidly losing species.

With the rate of global warming, a great way for us to make a difference is by planting and caring for trees. Trees benefit our climate by providing oxygen and locking up carbon from the Earth's atmosphere, through photosynthesis. Trees also help to protect against the devastating effects of our changing climate—including flooding, rising temperatures, and pollution. Trees and shrubs create precious havens for wildlife and encourage biodiversity. They are invaluable to local wildlife, who use them for food and nesting. Pollinator diversity can be supported by including a diverse range of trees and plants with different flowering times, as well as a variety of native, near-native, and exotic plants.

Avoiding the use of peat is a further way to help combat climate change. Peat is mined from peatlands—the UK's largest semi-natural habitats—and this process is having a detrimental effect on our planet. Peatlands are carbon sinks and sequester around 33% of our global carbon dioxide; if they become severely degraded, they act as a carbon source, rather than a carbon sink. Each year, damaged peatlands across the planet emit at least two billion tonnes of CO₂ into the atmosphere. As part of the Government's plan to tackle climate change and promote biodiversity, thousands of hectares of vital peatland will be restored in the coming years.

Climate change is affecting our planet in a number of ways; it's warming up, rainfall patterns are changing, and sea levels are significantly rising. This devastating combination of changes leads to an increased risk of flooding, droughts, heatwaves and fires. During the winter months, we are seeing warmer temperatures with fewer frosts, and these are impacting plants' growing seasons and performance. The stress of severe heatwaves and longer droughts is impacting plant quality, productivity and performance.

When plants are under stress from climate change, they can experience a decrease in their natural resiliency to other factors, such as pollution, habitat loss and invasive alien species. Invasive species are able to thrive and spread in areas outside of their natural habitat, and are a threat to our native plants. Milder winters help invasive alien species to survive and populate faster.

Shifting temperatures and precipitation patterns will lead to unpredictable and longer growing seasons, bringing a disruption to pollinators, birds, and other wildlife. Plants may come into leaf or flower earlier than expected, so interactions between pollinators and birds with plants can become out of sync. Pollinators rely on a diverse range of plants with different

The changing environment could result in choosing plants which are better suited to higher temperatures and long periods of drought. Due to the longer mowing season and required irrigation, lawns are likely to become less popular due to the maintenance associated with them. In place of lawns, we may see an increase in gravel gardens, natural meadows and xeriscaping. Xeriscaping involves the design of landscapes to reduce or eliminate future watering, by planting drought-tolerant species amongst soil, mulch and rocks.



Euphorbia characias subsp. *wulfenii*

We may see fewer annuals and more hardy perennials and shrubs in the future, due to the high maintenance involved in planting, watering, and removing annuals each year. Perennials offer higher value and less maintenance and contribute significantly towards the ecosystem and encourage biodiversity. The move towards drought-tolerant plants in the future could



Festuca glauca 'Elijah Blue'

also result in a decrease in bedding and annuals, as these generally require more water to help them thrive.

Mediterranean style planting is becoming ever more popular, as these drought-tolerant species are well

adapted to dry climates. Some species have oily surfaces on the leaves, to protect them from harsh sun rays, whilst others have hairy foliage that traps moist air. Silver or grey-green leaved species are particularly effective for reflecting strong sun rays. Some of our favourite drought-tolerant plants are *Abelia* × *grandiflora*, *Euphorbia characias* subsp. *Wulfenii*, *Ceanothus* and *Lavandula*.

Abelia × *grandiflora* (glossy abelia) is a long-flowering shrub with beautiful, arching branches; nectar-rich, fragrant, bell-shaped, pale-pink, summer flowers; and deep green foliage. Commonly known as California lilac, *Ceanothus* 'Blue Mound' is a fast-growing shrub with dense clusters of showstopping, bright blue flowerheads in late spring. *Euphorbia characias* subsp. *wulfenii* (Mediterranean spurge) is an upright, medium-sized shrub with large heads of vibrant, lime green flowers in spring and oblong, grey-green foliage on stiff stems. *Lavandula* (lavender) is a fantastic drought-tolerant plant that looks great in gravel gardens. A couple of our favourite varieties are *Lavandula angustifolia* 'Hidcote' and *Lavandula angustifolia* 'Munstead'. 'Hidcote' is a bushy, low hedging plant with lovely grey-green foliage and dark purple, highly scented flower spikes in summer. 'Munstead' is a compact, aromatic shrub with grey-green leaves and spikes of violet, summer flowers.

It's clear to see the effects that climate change is having on plants and biodiversity, and we should all be thinking about how we can make a difference. The aim is to future-proof our green spaces, to enable them to cope with higher temperatures and drought, which we are likely to see more of in the future.

- **Lara Matthams**
Content Marketing Executive



Focus on Phormiums

Phormium is a hardy, evergreen grass with dramatic shape and colour, making it a fantastic, year-round choice for a low-maintenance landscape. Equally, its colourful foliage makes an ideal foil for plants in containers, amongst gravel gardens or within borders. *Phormium* works well as a specimen plant and adds excellent height and structure.

Commonly known as New Zealand flax, it has distinctive, long blade-shaped leaves that feature in a riot of colour and allows you to maintain vivid, year-round colour and interest in landscapes. *Phormium* also features tubular flowers, with colourful and striking geometric features. There are many *Phormium* varieties, with some growing as tall as 3m and other, more compact varieties growing to around 30cm, and their habits can range from upright to arching.

Whilst *Phormium* prefers moist, well-drained conditions, it flourishes in most soil types. It's a wise investment for gardens in windswept or coastal areas, and is resilient to short periods

of drought or rain. The majority of *Phormium* prefers full sun, but some varieties can perform well in partially shaded spots, such as 'Platt's Black', 'Rainbow Queen', and 'Yellow Wave'. Most *Phormium* varieties tolerate temperatures as low as -5°C, and some cope with winter temperatures as cold as -10°C. However, if particularly long, hard frosts are expected, it's best to provide extra protection to prevent any damage. Container-grown specimens can ideally be moved to a greenhouse during the colder months. Applying mulch will help to protect the base of the plant.

Phormium mealybugs are the main pests which could affect this plant species; unfortunately, the insects are as hardy as their hosts. These pesky sap-suckers can slow growth rate, and their sugary excretions attract unsightly mould. Whilst established plants can tolerate a light infestation without visible damage, young plants can be badly affected. The first signs of an infestation are often sooty mould on the leaves and fluffy white wax mould around the base of the leaf fans. Preventative measures



Phormium 'Platt's Black'

are best for the control of mealybugs. The insects can be removed by using cotton wool dipped in rubbing alcohol; spraying a strong jet of water at the leaf base; spraying a mixture of alcohol, dish soap and water; applying neem oil; and controlling ant populations—these feed on excretions.

Some of our favourite *Phormium* varieties include *Phormium* 'Evening Glow', *Phormium* 'Jester', *Phormium* 'Platt's Black', *Phormium* 'Rainbow Queen', and *Phormium* 'Yellow Wave'. *Phormium* 'Evening Glow' has eye-catching pink-striped, bronzed-edged, sword-shaped foliage that achieves the greatest depth of red in partially sunny spots. It's a small variety with a compact habit and looks lovely in containers. *Phormium* 'Jester' grows to around 1m in height and has warm pink and lime-green striped, strap-shaped foliage with panicles of red, summer flowers on erect stems. Wonderful for adding architectural interest in borders and containers. *Phormium* 'Platt's Black' has deep-purple to black, strap-shaped foliage with panicles of tubular, red flowers. *Phormium* 'Platt's Black' works well as an architectural specimen plant and contrasts beautifully with brightly coloured plants. *Phormium* 'Rainbow Queen' has arching, sword-shaped, bronze-green foliage with striking, rosy-red edges. In particularly hot summers, *Phormium* 'Rainbow Queen' blooms panicles of tubular, yellow, summer flowers. *Phormium* 'Yellow Wave' grows

up to around 2m in height and boasts bright-green and yellow, vertical striped foliage, that produces the most vibrant colour when positioned in full sun. In July, *Phormium* 'Yellow Wave' produces spikes of tubular, red flowers.

Phormium is striking in its own right, but blends beautifully with a plethora of plants, including perennials, shrubs, and ornamental grasses. You can create any number of stylish landscapes—from naturalistic open spaces to textural rock gardens. *Phormium* looks great as part of a prairie-style planting theme, alongside feathery grasses such as *Stipa tenuissima* (Mexican feather grass),

Miscanthus sinensis (Chinese silver grass), and *Molinia caerulea* 'Moorhexe' (purple moor-grass 'Moorhexe').

Phormium varieties such as 'Jester' and 'Platt's Black' can be planted within partially shaded borders, with low-growing, evergreen perennials positioned in front, such as *Heuchera* 'Caramel' and *Heuchera* 'Key Lime Pie'. These give the finishing touch to a stunning, low-maintenance landscape. *Phormium* also works beautifully in tapestry gardens, which use foliage to create pockets of contrasting textures and colour. An arrangement can include *Phormium* 'Platt's Black' and *Phormium* 'Evening Glow' for colour contrast, alongside lush green ferns, such as *Athyrium filix-femina* (lady fern) and *Asplenium Scolopendrium* (hart's-tongue fern).

Phormium 'Yellow Wave'



Introducing new, high-tech equipment to our nurseries

Over the past year we have invested in a range of new, advanced equipment for our nurseries, to improve efficiencies for the team. With our propagation team expanding and our ambitious growth targets, it was an important decision for us to invest in leading-edge technologies to support the business during this exciting time.

This investment involved a three machine set up—consisting of the transplanter, potting machine, and bale breaker. These machines allow for an increased level of automation and are essential for increasing productivity across the G Team at times when demand is particularly high.

Before we introduced the transplanter to the nurseries, the process of potting plants from 28 trays to 2L and 3L pots was carried out by hand—a lengthy process for the G Team. With the much higher number of

propagated plants we were producing, we needed a solution to help take the strain and automate the process, so we invested in the TTA MidiPot transplanter.

The process starts with our propagated cuttings, which are inserted into small plugs of compost. The plugs will root over the next four to twelve weeks in a dedicated area at Fresh Acres nursery that is controlled by our Tomtech computer system. The plugs are then moved to the weaning area for around four to six weeks—until they are robust enough to be transitioned to 28 trays. Once our plant plugs have been inserted into 28 trays, they will mature for between two to six months, depending on the time of year and their variety. As they become well established, we will start to see white roots; this indicator demonstrates their readiness for the next pot size; this is where our transplanter comes into play.



In addition to the potting machine, we have recently introduced a new set of conveyor belts; in collaboration, this setup allows us to carry out potting to any area of Fresh Acres nursery, and supports our expanding contract growing service, Watch It Grow.

Our new bale breaker is the most recent addition and completes our

high-tech potting system. The Big Bale Bunker CT2 is a large, upright bale breaker where bales are loaded into the back of the machine and are lifted up, enabling the machine to break it up from the top, working its way down. As the bale is broken up, the loose compost is fed through the chute and pours into the hopper below. The bale breaker can feed up to an impressive 15 cubic metres per hour, and will only break up the bale at the required rate, to avoid the hopper getting too low or overflowing.

The MidiPot transplanter works in unison with our brand new potting machine—the Martin Stolze 3030 Potting Machine. This potting machine has a capacity of 7,800 pots per hour and has a number of ways in which it can be customised, including its length, pot centre-to-centre size and number of pot holders. There are benefits with the potting machine working alongside the transplanter, including a perfectly formed, drilled hole for the plant to be placed into, pot size flexibility, and multiple plants transplanted in each pot, if required.

These new additions to our nurseries are making a big difference to the G Team's productivity. As a company, we are keen to discover new, innovative technologies and find a leaner way of working. Innovation is one of our brand values, and it's important for us to continually find new ways of doing better and improving, by investing in our business, people, and processes; this, in turn, helps us to provide effortless client service.

Watch It Grow, our contract growing service, allows our clients to pre-select the plants they need, within a specified timeframe. This offering greatly benefits from the automation of the potting system, as it allows us to ramp up productivity and pot up to 12,000 plants per day.

Over time, these innovative processes will help us to achieve our ambitious growth plans, as well as our mission to be the best landscape supply nursery in the UK.

- Lara Matthams
Content Marketing Executive

Client focus: The benefits of being flexible



At Greenwood Plants we grow around 6 million plants a year. Due to the change in seasons and a demand to fulfil planting trends, there is often depleted stock of some plants during the first few months of the year. This is an issue across Europe and, in agriculture, is often referred to as the Hungry Gap.

Cold temperatures and short days in winter mean that plants stop growing and productivity is at its lowest point. In farming, the Hungry Gap is when the winter crops have ended but before the new season's crops are ready to harvest. In the old days, people would literally go hungry.

“In farming, the Hungry Gap is when the winter crops have ended but before the new season's crops are ready to harvest – in the old days people would literally go hungry.”

Propagation of new plants can't start until temperatures warm up again in spring. To minimise our environmental impact and reduce our carbon footprint (as well as keep our costs down) we minimise artificial lighting and heating of our greenhouses and avoid importing plants from warmer climates.

This period of reduced availability means there is often a need to substitute plants for different sizes or varieties than those specified by the client. To ensure that we maintain our fast and flexible service we offer the most appropriate alternative. When a client is open to our recommended substitutions, they benefit from having their order completed on time and in full.

It is on this basis that we are launching 'G Range', our focused list of our top 200 species of plants and trees in the most popular sizes, with a brand promise of guaranteed three-day availability all year round. As well as speedy delivery, we also ensure the plants meet the 'Greenwood Specification' of pot size and recommended height.

Greenwood clients can also take advantage of Watch It Grow. Watch It Grow is our contract growing service that enables landscape

architects, garden designers, and landscapers to pre-select the plants they need, to their specification, to be ready within the required timeframe. Having a contract provides the ultimate peace of mind because prices are locked in and plant species will be true to type, as specified on the planting plan, avoiding the requirement for last-minute substitutes.

Sourcing plants from one supplier means that the product will be of a consistent standard, and it allows the grower enough time to propagate and nurture the highest quality plants. A single point of contact also reduces the administration time that clients spend coordinating deliveries and installation.

The process involves working back from the anticipated project delivery date and creating a production plan and comprehensive project schedule, working with plant varieties and seasonal constraints to ensure projects are delivered to the clients' timescales and budgets.

Clients will also benefit from the reassurance of regular photographic updates and have the option to choose peat-free growing media to improve their carbon footprint.

Our aim is to deliver an effortless client experience and offer solutions to the challenges of seasonal shortages.

- Ellie Coutts
Marketing Manager



“Deliveries and communications with the G Team are brilliant and we're notified if there are missing lines or substitutions. They have a great ability to adapt to different sites of all sizes thanks to their varied fleet. Shrubs and trees are consistent and a member of their team is always on hand to help! Keep it up G Team!”

- Graduate Landscapes

“My experience has been excellent with Greenwood, always informed of any changes, cannot fault them!”

- DesignScapes

Steining For Trees

Planting wildlife corridors to enhance biodiversity



Steining For Trees volunteers planting hedgerows at St Mary's House

At the end of 2022, we made a donation to Steining For Trees, a small charity that formed in 2019 to help fight climate change. The charity organises volunteers to plant trees and hedges in Steining and Bramber, liaising with other local organisations including the Parish, District and County Councils, local landowners, South Downs National Park, CPRE, the Woodland Trust, and other environmental groups in Steining.

Steining For Trees shares the same values as Greenwood Community in providing environmental benefits to the local community. These include fighting climate change, improving biodiversity, enhancing air quality and providing green spaces and gardening opportunities which have a positive effect on residents' mental health and wellbeing.

Greenwood was pleased to donate recyclable tree guards for a bare root hedging project along the perimeter of St Mary's House in Bramber. The Tree Defender Pro Shelter Guards that we supplied are made from 100% recyclable UV stabilised polypropylene and protect young hedging whips from animals and adverse weather, maximising success rates.

For the last three years, Steining For Trees have been planting hedgerows to create 'wildlife corridors'. These habitat-connecting hedgerows enable birds, invertebrates and mammals to migrate along protected pathways. This prevents isolated populations from forming which inhibit genetic diversity. The hedges also provide a source of food, shelter and nesting material for animals.

The Steining For Trees hedging project is part of the Weald to Waves network of wildlife corridors that are connecting fragmented habitats in Sussex. It runs along the major rivers between the Ashdown Forest, through the Knepp Estate, over the South Downs and down to Climping on the coast. The new hedging at St Mary's House will provide a missing link to connect the River Adur with the Steining Downland Scheme and Wiston Estate.

Greenwood supplied a mix of native bare root hedging including *Prunus spinosa* (Blackthorn), *Malus sylvestris* (Crab apple), *Sorbus aucuparia* (Rowan), *Crataegus monogyna* (Hawthorn) and *Rosa canina* (Dog Rose). The benefit of using native species is that they are able to tolerate the varied soil types and the temperate climate that we have in the UK.

"These habitat-connecting hedgerows enable birds, invertebrates and mammals to migrate along protected pathways."

Bare root whips provide an economical way of establishing a hedge as they are good value, easy to transport, quick to plant and require minimal maintenance to get established.

Helping our local communities is a priority for Greenwood. If you would like to volunteer or donate to Steining For Trees please get in touch with them at www.steyningfortrees.com.

- Ellie Coutts
Marketing Manager



A focus on the Finance Team

An insight into the Finance Team's important role

The Finance Team plays a vital role in supporting the business, by driving strategy and helping to set a clear direction. The team monitors and maximises our financial position to ensure we capitalize on opportunities, maintain our growth strategy and achieve our targets which, in turn, enables us to pass on benefits to our clients.

Credit control is an important area for the team, who manage the credit accounts and liaise with clients to ensure they stay within their terms and benefit from our generous G Club rewards. The team also work hard to maximise our own terms and conditions with suppliers to ensure we receive the best value. The G Team assist the Finance Team by communicating any client concerns and share information on upcoming orders and projects to ensure that our financial forecasts are accurate.

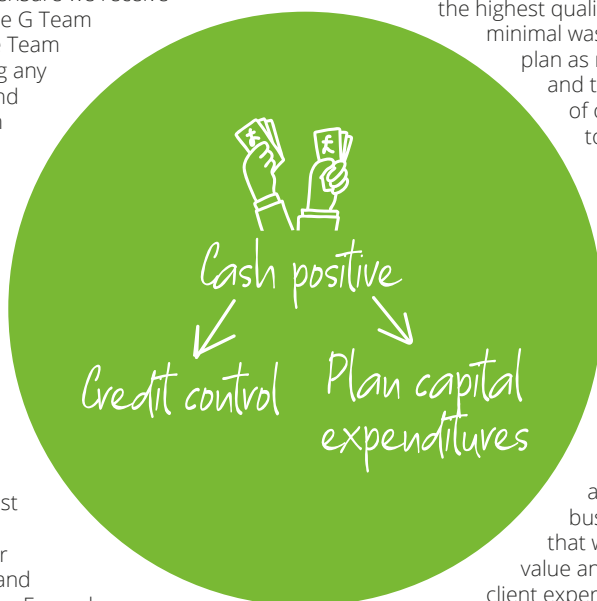
Maintaining a strong financial position means that Greenwood has the capital to invest in expenditures which support our business growth and sustainability plans. Examples



of investments include water storage tanks and new machinery, like our electric forklifts and transplanting equipment.

Nurturing our plant stock has a significant impact on our cash positive position; each plant has a monetary value and we aim for the highest quality product with minimal wastage. Staying on plan as much as possible and taking great care of our stock will help to balance out any challenging and unforeseen circumstances.

Greenwood's culture is based on our 'Every Plant Matters' philosophy, which encourages excellence in all aspects of our business, ensuring that we deliver good value and an effortless client experience.



Plan your planting scheme with confidence

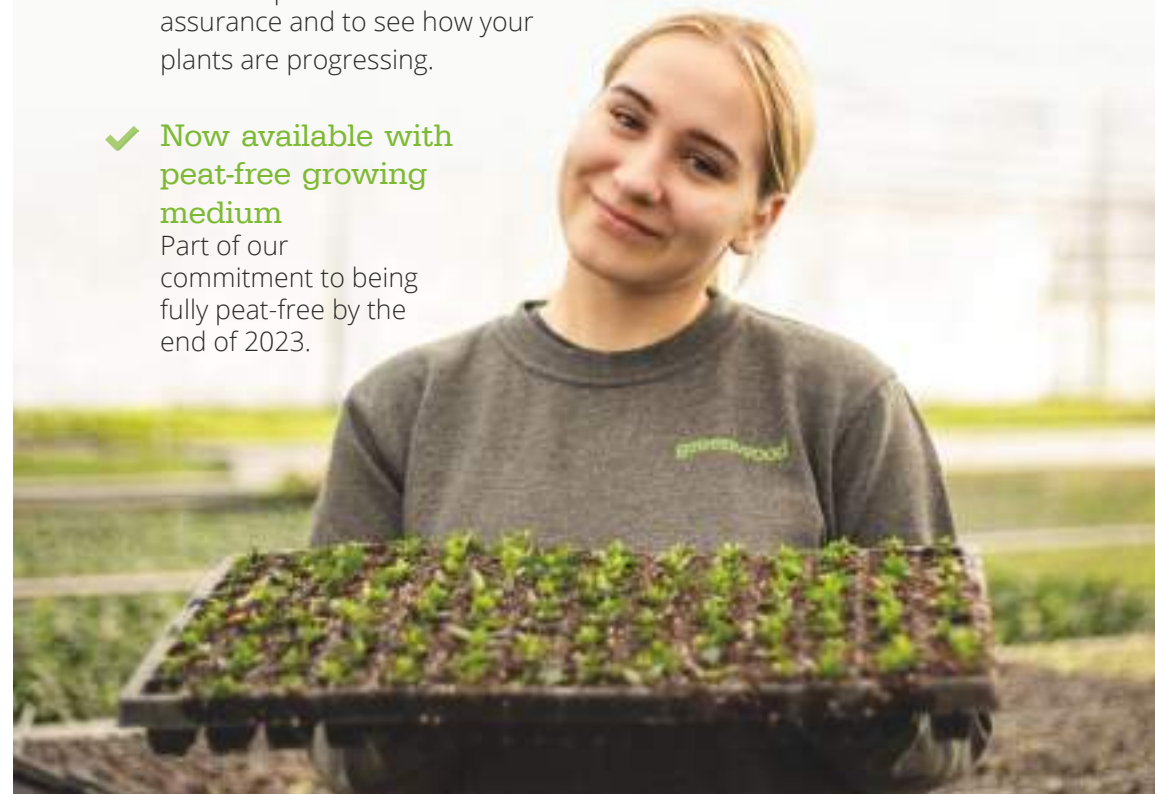
With **Watch It Grow**, you can pre-select the plants you need, to your specification, in your designated time frame.

✓ Regular photographic updates

Receive updates for visual assurance and to see how your plants are progressing.

✓ Now available with peat-free growing medium

Part of our commitment to being fully peat-free by the end of 2023.



Contact us today to see how we can support your project requirements with our Watch It Grow offering.



Save time and money with our soft landscaping sundries

As well as plants, we offer a wide variety of soft landscaping sundries. Our range includes **tree staking kits, biodegradable tree guards, tree anchor systems, irrigation kits, compost, and bark.**

Contact us today on 01243 939551 to add any sundries to your plant order.



greenwood